Silent Gliss Academy 2012

SilentGliss®

Silent Gliss Academy

Dear Customer

Following a year of successful product training seminars in 2011, we are pleased to advise you of the dates of our 2012 Silent Gliss Academy training programme.

We have updated & expanded our programme to reflect the changes in our product range & will continue to do so, giving you the opportunity to learn about exciting new products as they are launched.

The 2012 Academy programme will contain the following training modules:

- **Introductory Training Academy (ITA)**
- **Blinds Training Academy (BTA)**
- **Track Training Academy (TTA)**
- **Motorised Training Academy (MTA)**

Academies are at no charge to the customer & are not only designed for those who have never previously attended, but also for those who have previously attended & would like a 'refresher' to bring themselves up to speed on new & updated products & market trends.

The Silent Gliss Academies 2012 will take place in the specialist training facility of our new Head Office in Silverwater NSW, our Brisbane showroom and a Melbourne venue to be confirmed.

If you would prefer an individual training course on selected product ranges that may be of particular relevance to your business, we will be happy to provide a tailor-made programme, which can be staged either at our Head Office or at your own premises, at a date & time that is suitable.

Please do not hesitate to contact me if you require further information or assistance.

Best Regards

Geoff Woodhead
Technical Training & Product Manager
Silent Gliss Pty Ltd

Introductory Training Academy

Objectives
To give a general introduction to the company and its products.

Who should attend
This Academy is designed as an introduction of Silent Gliss to new customers or new sales staff of existing customers.

The Company
- Philosophy
- Brand value
- Competences
- Segments
- Group structure

Product Groups
A general, non-detailed overview of the Silent Gliss product range.

Product News
A brief overview of some of our newer products.

Fabric Ranges
- Contract – Commercial
- Retail – Residential

Service
- Training – Education
- Warranty
- Website
- Fabric Collection Folders
- Showrooms & Exhibitions
- Measuring, Installation & Maintenance

Project References
- Australia & Worldwide

Blind Training Academy

Objectives
This Academy covers the ever-expanding range of Silent Gliss blinds & explains systems, capabilities, applications, fabrics & pricing.

Who should attend
Business owners and their sales staff.

Roller Blind & Dim-Out Roller Blind systems
Which system to use, applications & pricing.

Roman Blind systems
Systems & options available, with pricing examples.

Panel Glide, Flex & Folding Panel systems
Systems & options available – including calculating panel widths – with pricing examples.

Vertical Blind systems including Vertical Wave
Advantages of mono-control, systems & fabrics available, with pricing examples.

Skylight systems
Principles of operation, where they can be used, fabric options & pricing examples.

Control system options
For all motorised blind systems.

Fabric Ranges
Introduction of Project Collection & Inspirations fabric ranges.

Track Training Academy

Objectives
This Academy covers Hand & Cord through to Motorised Track Systems, with control options, & includes some assembly & bending exercises.

Who should attend
Business owners and their sales staff.

Hand drawn curtain track systems
Which system to use, how to assemble & fit, including demonstration of bending. Pricing examples.

Cord drawn curtain track systems
Which system to use, how to assemble & fit, including demonstration of bending. Pricing examples.

Cubicle, room divider, shower rail track systems
Which system to use, how to assemble & fit. Pricing examples.

Wave track systems – hand drawn & cord drawn
Which system to use, track making spreadsheets & curtain making instructions. Pricing examples.

Roman Blind headrail systems
Which system to use, including assembly of chain operation system. Pricing examples.

Motorised curtain track systems
Which system to use, curtain weight tables, remote control options, pricing examples.

Motorised Training Academy

Objectives
This Academy covers technical aspects of the Silent Gliss range of motorised systems, including limit setting & radio remote programming,

Who should attend
Business owners & their sales staff.

Curtain track systems
Which system to use, curtain weight tables, wiring diagrams & cabling requirements. Pricing examples.

Roller Blind & Dim-Out Roller Blind systems
Wiring diagrams & cabling requirements. Pricing examples.

Roman Blind systems
Wiring diagrams & cabling requirements. Pricing examples.

Panel Glide, Folding Panel & Vertical Blind systems
Wiring diagrams & cabling requirements. Pricing examples.

Skylight systems
Which system to use, wiring diagrams & cabling requirements. Pricing examples.

Limit setting & programming
Demonstration of limit setting procedure for a variety of motors, demonstration of programming procedure for radio remote control.

Position Plan

Head Office Sydney
Unit 1B/107 Carnarvon Street
SILVERWATER NSW 2128

Brisbane Showroom
Unit 4/9 Longland Street
NEWSTEAD QLD 4006

Dates & Venues / Application Form

Date	Type	Duration	Location	Tick seminar required
February 16	ITA	10am-1.30pm	Sydney	☐
March 1	ITA	10am-1.30pm	Brisbane	☐
March 15	ITA	10am-1.30pm	Melbourne	☐
March 29	BTA	10am-1.30pm	Sydney	☐
April 12	BTA	10am-1.30pm	Brisbane	☐
May 3	TTA	10am-1.30pm	Sydney	☐
May 17	BTA	10am-1.30pm	Melbourne	☐
May 31	MTA	10am-1.30pm	Sydney	☐
June 21	TTA	10am-1.30pm	Brisbane	☐
July 12	TTA	10am-1.30pm	Melbourne	☐
July 26	ITA	10am-1.30pm	Sydney	☐
August 9	BTA	10am-1.30pm	Sydney	☐
August 23	MTA	10am-1.30pm	Brisbane	☐
September 13	MTA	10am-1.30pm	Melbourne	☐
September 27	TTA	10am-1.30pm	Sydney	☐
October 25	MTA	10am-1.30pm	Sydney	☐

ITA = Introductory Training Academy
BTA = Blind Training Academy
TTA = Track Training Academy
MTA = Motorised Training Academy

Date.....

Company Name.....

Address.....

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Tel No .....

Fax No .....

E-mail .....

Name of Attendee .....

Position .....

Name of Attendee .....

Position .....

Name of Attendee .....

Position .....

send by e-mail

Please return completed form by E-mail to g.woodhead@silentgliss.com.au or by mail to Silent Gliss Pty Ltd, Unit 1B/107 Carnarvon Street, Silverwater NSW 2128 or by Fax to (02) 9810 4311.

www.silentgliss.com.au

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